

Josh Haith  
Managing Principal



11415 W 87<sup>th</sup> Terrace  
Overland Park, Kansas 66214



**Serving Kansas City Since 1975**  
**Featured Clients Include:**



Great Clips



Josh Haith  
Managing Principal  
[Josh@Haith.com](mailto:Josh@Haith.com)  
913-515-1115  
913-888-3456 x 7

David Smart  
Director of Marketing  
[David@Haith.com](mailto:David@Haith.com)  
913-219-0052

David Gunter  
Sales and Leasing  
[DGunter@Haith.com](mailto:DGunter@Haith.com)  
913-265-8029  
913-888-3456 x 8

# Introducing Haith & Co.

## **Myron Haith - President, Principal**

After graduating from the University of Kansas, Myron joined his brother Larry at Haith & Co. in 1979. Myron has built a career specialized in industrial sales and leasing, and development of investment properties. Career highlights include developing a 50,000 SF location for the Immigration & Naturalization Services Division of Homeland Security, the Air Cargo Facility, and a 30,000 SF warehouse for Forward Air at the Kansas City International Airport. Myron also developed a 32-acre multi-tenant Air Cargo facility at St. Louis International Airport's Lambert Field for tenants such as UPS and Federal Express, and a 50,000 SF space for the Olathe, KS, FAA. Myron also purchased and developed the 300,000 SF Executive Hills North Tech Center near KCI.

## **Josh Haith - Managing Principal**

Josh is a Kansas City native and second generation owner in Haith & Co. Josh graduated from the University of Kansas in 2010 and set to work developing his own path in the real estate industry. Over the course of nearly 15-years, Josh has represented hundreds of tenants, buyers and sellers across the Kansas City Metro area. Now the Managing Principal of Haith & Company, Josh oversees a robust property management business for both Haith & Co. properties and outside clients, all while leading a sales team that has closed 100+ transactions in sales and leasing for multiple years running. Under Josh's leadership, Haith & Company was named the #14 Most Active Commercial Real Estate Firm by the KC Business Journal in 2023, with 125+ Local Transactions. Josh was also named in the Business Journal's "Twenty to Know" in 2022.

## **David Gunter - Sales & Leasing**

David was born and raised in southern Johnson County and graduated from the University of Kansas in 2010 with a degree in Finance and minors in Economics and Entrepreneurship. After graduating he began his career at Cerner where he learned multiple facets of the corporate world, from financial analysis to client relations and project management. After 6.5 years, David moved on to run and manage his family's wood pallet business in Kansas City, KS. Haith & Co. was fortunate to recruit David in 2023. David's business background brought instant value to Haith's clients, and he continues to handle real estate needs for buyers, sellers, landlords, and tenants across the Greater Kansas City Metro area.

## **Carolyn Dino - Property Management**

Carolyn brings more than ten years' experience in the property management business, starting her career with a specialized focus in Washington, D.C., luxury, mixed-use portfolios. Upon returning to Kansas City in 2021, she joined Haith & Co. in the commercial real estate business to help manage both the Haith portfolio of properties as well as outside client portfolios. Carolyn's core values are consistent communication with her owners, collaborating on the goals of the property, and minimizing expenses. Since hiring Carolyn, Haith & Co. has been able to focus on growing its management business without sacrificing quality of service for our clients.

## **David Smart – Sales & Marketing**

David is a natural Kansas Citian and the newest member of the team. David attended Indiana University before pursuing a career in the energy industry. David has helped build a national renewable energy development business focused in energy generation and storage. David's background in businesses to business sales, complex project development experience he has gained developing renewable energy projects, and experience driving successful sales and marketing programs brings instant value to the Haith team and its clients. David supports the Haith team in all things marketing for Haith properties, and its clients, as well as driving in-house development and underwriting.

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## FOR SALE OR LEASE

HAITH & CO. IS  
AVERAGING 100+ CLOSED  
TRANSACTIONS  
FOR 5-YEARS RUNNING



**Josh Haith**

(913) 888-3456 x 7  
Josh@Haith.com

1ST CLASS MARKETING &  
1ST CLASS SERVICE

Marketing Channels:

- CoStar Paid Listings
- LoopNet, Crexi, MyEListing
- Social Media, Website, RealtyAds

Previous Clients Include:

- Southwest, Delta Airlines
- Forward Air Solutions
- Ford
- St. Croix Hospice
- IV Nutrition
- Jason's Deli
- Smith & Loveless
- Midwest Express Co.

# Current Listings

**Haith & Co. Currently Represents 40+ Listings for Sale and/or Lease in the KC Metro area.**

**Industrial / Flex / Retail / Office / Healthcare / Land**

**Kansas**

SF	Address	Office	Warehouse	Dock High	Drive In	Lease	Sale
800	11969 Johnson Drive, Shawnee	800	-	-	-	\$14.00 / SF NNN	
1,000	9220 Foster Street, Overland Park	1,000	-	-	-	\$1,775 FS	
1,280	6800 W 107th, Overland Park	1,280	-	-	-	\$19.00 / FS	
1,900	9304 W 87th Street, Overland Park	1,900	-	-	-	\$10.00 / SF NNN	
2,000	6703 W 91st Street, Overland Park	2,000	-	-	-	\$12.00 / SF NNN	
2,400	9557 W 87th Street, Overland Park	2,400	-	-	-	\$14.00 / SF NNN	
3,000	2820 Roe Lane R, Kansas City	1,000	2,000	1	-	-	\$ 435,000
12,200	1948 E Santa Fe, Olathe	1,250 - 12,200	-	-	-	\$17.00 / SF NNN	\$ 2,095,000

**Missouri**

SF	Address	Office	Warehouse	Dock High	Drive In	Lease	Sale
847	3619 Broadway, Kansas City	847 - 2,787	-	-	-	\$14.00 / FS	
1,250	7424 NW Riverpark Drive, Parkville	1,200	-	-	-	\$16.50 + NNN	
1,250	12138 Blue Ridge Boulevard, Grandview	1,250	-	-	-	\$12.50 / SF	
1,500	3745 Broadway Blvd, Kansas City	1,500	-	-	-	\$2,900	
1,705	19401 Hwy 40, Independence	700 - 1,705	-	-	-	\$14.00 + NNN	
1,765	1170 W Kansas Ave, Building 4 Liberty	1765 - 4,505	-	-	-	\$14.00 + CAM	
2,100	2313 US 291, Independence	2,100	-	-	-	\$10.00 + NNN	
2,100	10060 NW Prairie View Road, Kansas City	2,100	-	-	-	\$10.00 MG	
4,480	10040 NW Prairie View Road, Kansas City	2,240 - 4,480	2,240 - 4,480	-	-	\$10.00 MG	
2,520	6405 N Prospect, Kansas City	2,520	-	-	-	\$13.00 + CAM	
3,450	1600 Noland Road, Independence	1,800-5,400	5,400	-	3	\$8.00 + NNN	
3,750	17140 Bel-Ray Place, Independence	3,750	-	-	-	\$16.00 + NNN	
4,000	1525 S Noland Road, Independence	4,000	0	-	-	\$12.00 Gross	
5,000	1048 Mexico City Ave, Kansas City	-	5,000	3	1	\$8.00 + NNN	
7,575	201 E Partridge Ave, Independence	7,575	-	-	-	\$12.00 NN	
10,149	14401 E 42nd Street S, Independence	539 - 10,149	-	-	-	\$10.00 - \$14.50 Gross	\$ 2,200,000
11,340	7900 NW 100th Street, Kansas City	-	11,340	3	-	\$4.50 MG	
2,380	7900 NW 100th Street LL #3, Kansas City	-	2,380	-	-	\$5.50 MG	
11,618	5440 N Oak Trafficway, N Kansas City	3,200	-	-	-	\$15.50 FS	\$ 1,495,000
12,615	8100 NW 101st Terrace, Kansas City	11,000	1,615	-	2	\$10.00 MG	

**Land**

Acres +/-	Address	Plots	Warehouse	Dock High	Drive In	Lease	Sale
16.6	16620 Interurban Road Platte City, MO	2	-	-	-	-	\$ 475,000
0.41	2230 South King Street, Ottawa, KS	1	-	-	-	-	\$ 125,000
0.57	7512 N Oak Trafficway, Gladstone, MO	1	-	-	-	\$3,000 / Month Gross	
0.75	7514 N Oak Trafficway, Gladstone MO	1	-	-	-	-	\$ 300,000
1.47 - 2.39	537 - 549 Hunter Lane, Lone Jack MO	2	-	-	-	-	\$ 320,166
15	3351 N 123rd Street, Kansas City, KS	1	-	-	-	-	\$ 585,000
16	1161 S 12th Street, Kansas City, KS	5	-	-	-	\$3,500 / Acre Gross	
0.38	12113 E 43rd Street, Kansas City, MO	1	-	-	-	\$2,000 / Month Gross	
22	8753 E US 40 Highway, Kansas City MO	2.0-22.0	9,000	-	8	\$3,500 Gross	

**#23**  
by Local Volume  
Commercial Real Estate Firm in KC, 2023  
**125+ Local Transactions**

- Sales, Leasing, Landlord & Tenant Rep
- Industrial, Retail, Office, Land
- Property Management & Investor Services

**Josh Haith - Broker**

913-888-3456 X 7 | www.Haith.com

**#14**  
Most Active  
Commercial Real Estate Firm in KC, 2023  
**125+ Local Transactions**

- Sales, Leasing, Landlord & Tenant Rep
- Industrial, Retail, Office, Land
- Property Management & Investor Services

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**#15**  
Most Active  
Commercial Real Estate Firm in KC, 2022  
**110+ Local Transactions**

- Sales, Leasing, Landlord & Tenant Rep
- Industrial, Retail, Office, Land
- Property Management & Investor Services

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# Property Management



## PROPERTY MANAGEMENT

WHAT CAN HAITH & CO. DO FOR YOUR PROPERTY?



 Hands On Management


 24/7 Maintenance

 Lease Marketing

 Renewals

 Rent / CAM Collection

 In-House Accounting & Collection

 (913) 888-3456

 [www.Haith.com](http://www.Haith.com)

# Property Management

Haith & Co. has provided Real Estate Services in Kansas City for 40+ years. Under the second-generation leadership of Josh Haith, Haith has substantially grown its management business and capabilities, currently managing in excess of 700k SF of real estate across the Kansas City metro and beyond. Asset classes include industrial, office, retail, flex, and more.

Haith & Co. handles property management, collections and reconciliations, maintenance and construction projects, leasing, and tenant maintenance requests through its dedicated maintenance line.

Oak Ridge Industrial Park	97,670 SF Industrial Park Development
KC Air Cargo	70,000 SF Airport Cargo Ramp
Executive Hills Tech Center	202,710 SF Flex Development
Cross Dock Development	80,950 SF Build to Suit Flex Industrial
Bond Street Business Center	44,307 SF Flex Industrial Park
Kansas Avenue	56,720 SF Industrial Distribution Center
Westowne Office Complex	31,839 SF Office Complex
Tudor Shops	28,107 SF Retail Center
Grandview Shopping Center	22,800 SF Retail Center
1170 W. Kansas Avenue	21,817 SF Retail / Office Center
35th Street Independence	15,415 SF Mixed Use Retail
7400 NW River Park	14,000 SF Retail Center
Somerset Plaza	9,719 SF Retail Center
4321 Truman Road	5,600 SF Sound Studios
<b>Total</b>	<b>701,654 SF Under Management</b>

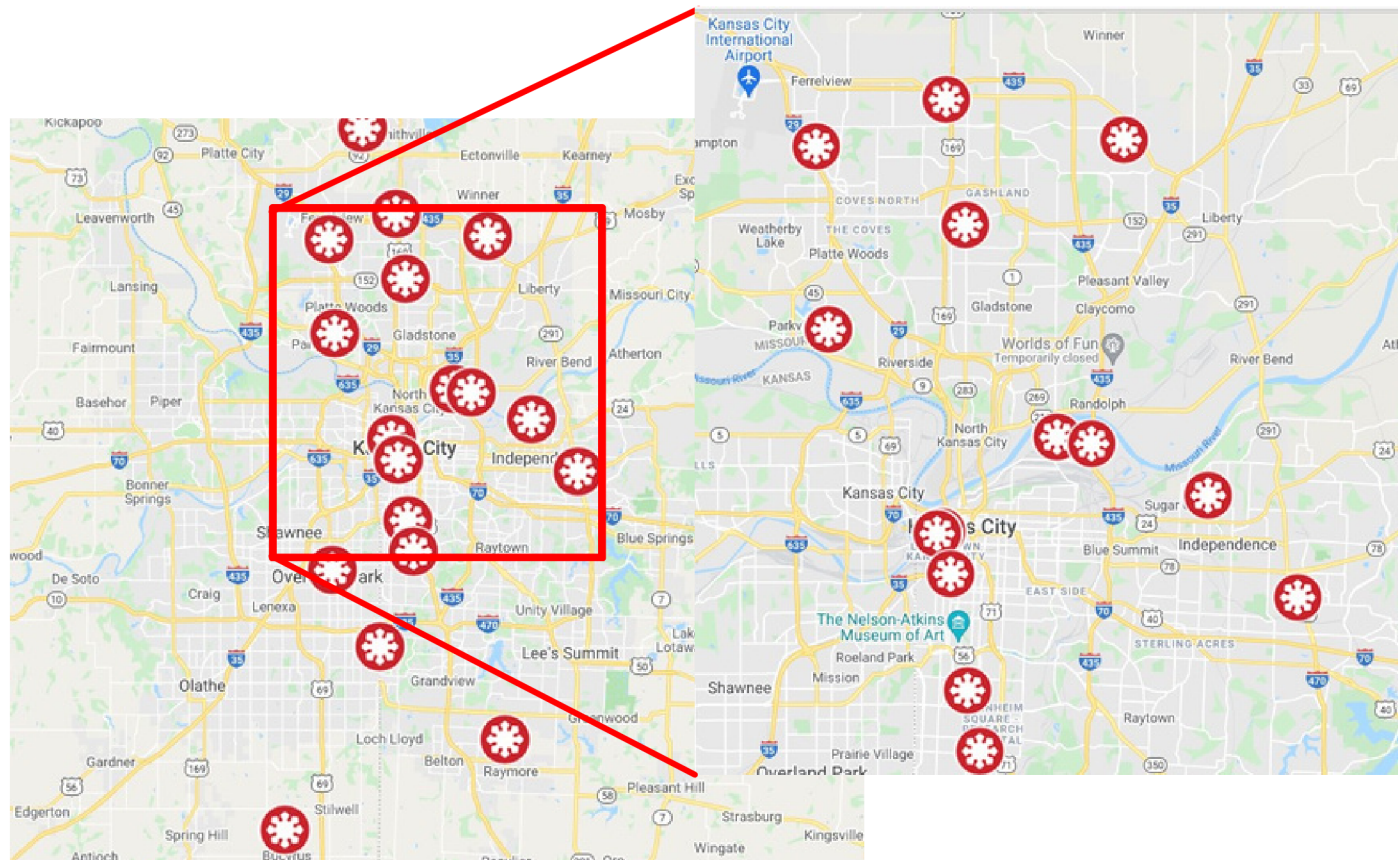
# Property Evaluation

The market will dictate the price and terms of a deal. Haith & Co. will leverage all resources available to maximize value for our clients. Starting with a robust search of comparable properties in the market and an on-site property evaluation, our team of real estate professionals will help you determine the right price and marketing strategy to achieve your goals.

Haith & Co. uses a variety of tools and platforms to increase visibility into our customer's properties. This includes, but is not limited to, CoStar, LoopNet, Crexi, MyEListing, social media platforms, specialty listing agencies, and more.

Haith's property management and maintenance professionals can help evaluate a building's needs for both capital and operating expenses, while the company's investment team is helping prospective buyers evaluate and underwrite their next real estate investment opportunity.

Our team's extensive knowledge of nearly every sub-market in Kansas City makes Haith & Co. the right choice in every corner of our city.



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# How We Work

Every month, our ever growing list of brokers and agents across the country are updated on our listings and availability. Haith & Co. leverages premium listing services such as CoStar and Crexi, as well as our own website and social channels to reach tens of thousands of prospective tenants, brokers and agents each month.

2401-2437 Summit St, Kansas City, MO - Industrial

Contacts: Josh Haith

For Sale | \$2,400,000.00 | Active



Days Since Last Update

8

Edit Listing

Confirm up-to-date

Marketing Quality

Excellent

Want to improve?

90 Day Views

95,070

Want to improve?

Marketing Tools

- Leads
- Create Email Campaign
- Create Flyer
- Listing Performance

Exposure Level

Silver

This listing appears on  
CoStar LoopNet  
View on LoopNet

Get More Exposure

Using efficient, online marketing campaigns Haith & Co. has generated in excess of 100,000 views from prospective tenants/buyers, or brokers/agents on several properties represented in its portfolio.

519 Avenida Cesar E Chavez, Kansas City, MO - Office

Contacts: Josh Hai

For Sale | \$1,300,000.00 | Active



Days Since Last Update

8

Edit Listing

Confirm up-to-date

Marketing Quality

Excellent

Want to improve?

90 Day Views

59,271

Want to improve?

Marketing Tools

- Leads
- Create Email Campaign
- Create Flyer
- Listing Performance

Exposure Level

Silver

This listing appears on  
CoStar LoopNet  
View on LoopNet

Get More Exposure

Haith & Company guarantees all new clients "Silver" CoStar listings for at least the first 30-days of marketing. Typically listings for sale will always remain "Silver" listings, allowing for enhanced direct marketing via the CoStar broker exchange platform. This guarantees maximum exposure for your property.